

# UNIFYING MUNICIPAL SECURITY

| How the city of Quincy, Illinois  
integrated and enhanced their security.

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Case Study

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**PAUL HAVERMALE,  
NATIONAL ACCOUNTS  
MANAGER,  
ALARM SYSTEMS, INC. (ASI),  
QUINCY, ILLINOIS:**

“Honeywell helped us unify all municipal location security systems in the city of Quincy, Illinois into one secure system: MAXPRO® VMS and Pro-Watch®.”

**RONALD D. HAUGHT, JR.  
ALARM SYSTEMS, INC. (ASI),  
PRESIDENT AND CEO:**

“Pro-Watch® is the premier access system on the market. We maintain a highly trained technical staff to work alongside IT departments such as the City of Quincy to integrate Honeywell’s systems. Being IT centric is integral to the success of our installations in today’s marketplace.”

**Honeywell**

# OVERVIEW

For over 40 years, Alarm Systems, Inc. (ASI) has been installing security systems in Illinois and throughout the Country. When Quincy, Illinois, a city of 40,000, needed to replace their outdated and hard to service security management system they turned to ASI and Honeywell.

## THE NEED

The city of Quincy's decades-old security system was challenged to keep up with changing demands of security. They were looking to integrate the system components throughout different locations in order to effectively and collectively monitor and protect the municipality. Because of the age of the system, internal communication and outside product support were also becoming issues in the eleven municipal buildings.

"Quincy needed an updateable and standardized security system with non-segmented software to unify the police and fire departments, city hall, central garage, water plant and municipal airport into one unified security platform, in one location (city hall)," explains Havermale. "Ideally, they wanted one brand of products that support "apps" for mobile devices, that can be easily and centrally operated and provide a prompt ROI." Installing the Pro-Watch platform for the City of Quincy also provided a springboard to install Pro-Watch at several additional public and private entities in the area. Pro-Watch is installed in local colleges, secondary and primary educational facilities and several public and private entities. The continuity of operation and uniformity of system operations among the agencies and locations allows for streamlined processes that increase safety and response. The responding authorities have a familiarity of terminology and system operation that increases safety. The end-users have a local group to use as a resource for sharing of information.

## SOLUTION

All criteria were met with one integrated system by Honeywell. The Honeywell Pro-Watch software is a "connected building" platform that is built into its existing network infrastructure and integrates with Honeywell MAXPRO VMS to provide remote security management from badge identity, entry reporting and alarms to event monitoring.

"The solution for Quincy was the integration of Honeywell's Pro-Watch with the varied security requirements of the City" says Havermale.

## BENEFITS

Uniformity between Quincy's facilities is the key benefit. Pro-Watch is versatile and has the ability to bring other systems into its architecture and allows them to evolve and grow as the municipality's needs change. Another key feature of Pro-Watch is the many things that can be done right out of the box that a lot of other security management platforms can't do or they are add-on features. The biggest benefit is the fact they have a "full featured" access system that can integrate internally as well as integrate with outside systems, such as, Video Surveillance, Energy Management, Human Resources, Intrusion and Fire Systems and Emergency Notification to name a few.

Pro-Watch uses a common interface to improve operator effectiveness and help the end user minimize training costs. Events may be routed to specific workstations and linked to automated system responses such as camera call-ups and outward notifications. Less software allows for savings on installation costs and time while continuing optimal security protection.

"Honeywell's reputation is a benefit. Our experience and the continued high-level support we get from Honeywell gave us the confidence to recommend Pro-Watch and MAXPRO, which in turn supports Quincy and all our municipal and private customers. We were able to offer a unified package and offer the ability to grow plus use the modular nature of Pro-Watch to give them an economical package with the features they needed," says Havermale.

"The system end users and IT professionals like working with the Pro-Watch system and do well with it. They like using the system because changes can easily be made on the fly at several sites. They also find it very user friendly even after prolonged absences away from using the system," says Havermale.

"As for installation, we were able to use some of the city's existing equipment, making it more economical. Pro-Watch is very flexible with the different type of modules and features that are available. It can be tailored to what is needed in the physical installation. For example, if you have a centralized location, you can put a cabinet in and run wire, or if you have a spread-out or remote location, you can run a data line and put in a few PoE modules. This makes the installation simple and straightforward," Havermale says.

"Pro-Watch and MAXPRO have the ability to leverage the features of existing systems and bring new products and technologies to the table. Coupling existing equipment and infrastructures with new products and technologies allows us to provide security for entities of any type and size. From a simple two door system to a regional, National or Global Enterprise with thousands of doors, Pro-Watch and ASI can meet and exceed customer requirements and expectations," Havermale concludes.

## For More Information

[www.security.honeywell.com](http://www.security.honeywell.com)

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